

# Vet Team Update

DRIVING LIFELONG PROSPERITY

2017 / 2018



Over 25 years' experience in the veterinary market

Practice, strategic tax and accounting advice

Working with independent practices across England, Scotland and Wales

Supporting practices with succession

The veterinary market has seen significant change over the last year with further corporatisation. However, independent practices are still thriving and we are continuing to work with practices to secure their futures.

The advice we have provided over the last year includes:

- New start ups
- Practice strategy and profit improvement
- Practice benchmarking
- Proactive tax planning
- Projections and cash-flows
- Succession planning and valuations
- Practice purchases and sales

## MEET THE TEAM



**MARK HARWOOD** Partner

Staverton Office Tel. 01242 680000 Email: mark.harwood@hazlewoods.co.uk

Mark has been with Hazlewoods since 2003 and works solely with veterinary practices. Mark advises on a whole range of matters including profit improvement, tax planning, valuations, ownership change and buying and selling practices.

Mark regularly writes for the veterinary press and presents to the profession.

Outside of work Mark enjoys running, mountain biking, motorsport and skiing as well as playing the piano.



**PHIL SWAN** Partner

Staverton Office Tel. 01242 680000 Email: phil.swan@hazlewoods.co.uk

Phil has been a partner at Hazlewoods since the early 1990s when he formed the veterinary team. Virtually all his clients are vets and he specialises in offering the profession a wide range of advice. This includes profit improvement, pricing strategy, overhead management, practice efficiency, tax planning, incorporations and practice change. The latter area includes advising vets on goodwill valuations, company valuations, new owners, mergers/demergers and succession planning.

Phil presents to the profession and has written many well-received and informative articles and editorials. Phil's main interests outside of work are travel, football, skiing and golf.



**SUZANNE HEADINGTON** Director

Staverton Office Tel. 01242 680000 Email: suzanne.headington@hazlewoods.co.uk

Suzanne joined Hazlewoods Vet Team in January 2005. She specialises in working with veterinary practices to help improve profits, advise on pricing strategies, practice efficiency and tax planning. She also advises on practice valuations for both internal and external sales and has been involved in a number of large veterinary sales in recent years.

Suzanne is a member of the VPMA and a regional organiser. In addition, she has been involved in writing articles for the veterinary press and in presenting to the profession.

Outside of work, Suzanne is a keen swimmer and takes part in many open water events often for charity, as well as running and playing clarinet in a local concert band.



**RACHEL VINES** Director

Staverton Office Tel. 01242 680000 Email: rachel.vines@hazlewoods.co.uk

Rachel joined Hazlewoods from University in 2003. In 2008, Rachel joined the Veterinary Team and now works with practices of varying sizes across the country, advising on a wide range of matters including benchmarking, tax planning, ownership change and buying and selling practices.

Away from work, Rachel is a keen runner, competing regularly within the county and beyond.



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