



# A smooth exit

With a keen buyer ready to proceed, the finishing touches are essential.

HAZLEWOODS CORPORATE FINANCE | SUMMER 2023

As you embark on the final stage of the exit journey, we can help you cross the finish line with confidence. Our team will:

## Negotiate to get the best deal on your behalf

This is not just a question of how much money you will receive (although obviously we always seek to maximise total consideration), but also how the payment will be structured, over what period of time and whether payments will be contingent upon future business performance.

## Complete due diligence

Any purchaser will want to scrutinise your business before finalising the transaction. We will manage the process, liaising between parties, to make it as pain-free as possible.

## Focus on tax

By structuring the deal in a tax-efficient manner you can minimise tax and maximise proceeds.

## Total deal management

We will make a concerted effort, working with all stakeholders, to push the deal over the line, allowing you to focus on your future.

You may want to reinvest in another business, take a well-earned break, or retire. It is therefore worth considering wealth management – Hazlewoods Financial Planning can help you use the sale proceeds in the most efficient way.

Hazlewoods has been named a top 10 UK adviser by Experian for 2022, following a record-breaking year, where we advised on 165 deals worth over £1.53 billion. For tailored guidance on how we can support you, please get in touch.



**RICH GROVER**  
Director

[rich.grover@hazlewoods.co.uk](mailto:rich.grover@hazlewoods.co.uk)

01242 680000  
@Hazlewoods  
[www.hazlewoods.co.uk](http://www.hazlewoods.co.uk)



We strongly recommend you take professional advice before making decisions on matters discussed here. No responsibility for any loss to any person acting as a result of the material can be accepted by us. Hazlewoods LLP is a Limited Liability Partnership registered in England and Wales with number OC311817. Registered office: Staverton Court, Staverton, Cheltenham, Glos, GL51 0UX. A list of LLP partners is available for inspection at each office. Hazlewoods LLP is registered to carry on audit work in the UK and regulated for a range of investment business activities by the Institute of Chartered Accountants in England & Wales.

